**Constituency:** Industry, Trade & Finance

**Date:**

Primary contact responsible for the institutional commitment to RTRS (name, e-mail, phone number, office address)

- Giulia Stellari - Giulia.Stellari@unilever.com

Person reporting (If different)

- Cintia Vega – Cintia.Vega@unilever.com

Please state what the main activities of your organization are, both overall and those specifically linked to soy production:

- Purchasing RTRS certificates and creating physical RTRS supply for soy sourced in Latin America

Please state in which regions the organization operates

- Global

Is the person reporting for the entire organization or a specific region? (please, state which one)

- Full organization

What is the organization’s policy on soy (please provide link if available)


**Operations related to soy**

What is your organization’s annual soy footprint?

Please state direct use and indirect, in tonnes

- Approximately 430 k tonnes soybean oil direct use globally.

Do you have a system for calculating your (direct and indirect) production, purchase, trade or use of soybeans or derivatives?

- Yes, ERP

What is the total volume of your (direct) soy use (beans, meal, oil, hulls, lecithin, derivatives). Please specify per category and specify the scope, where relevant (national/international, own brands/all brands, etc)

- We have defined our footprint linked to direct purchase and this is reported on Unilever.com

What is the total volume of your (indirect or embedded) soy use (beans, meal, oil, hulls, derivatives, e.g. in feed for animal products)

Please specify per category

- Not measured.

Other relevant information on this topic
Operations related to RTRS Soy

<table>
<thead>
<tr>
<th>RTRS Certified Soy Purchased/used in 2016</th>
<th>Segregated</th>
<th>Mass Balance</th>
<th>Credits</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>20k tons approx.</td>
<td>11k tons SBO approx.</td>
<td>88k approx.</td>
</tr>
</tbody>
</table>

Did you purchase this yourself directly or did your supplier do this? If your supplier did so, how did you specify and verify this?

- Direct

What type of products do you use RTRS soy for?

(Specify supply chain options), direct and indirect.

- RTRS soy was used in Ades soya milk drink (beans) and in Hellmann’s mayonnaise (oil).

Did your organization make any public claims related to the production, trade and purchase of RTRS soy?

Please provide link.

- Ades, Hellmann’s

Other relevant information on this topic

- Yes, RTRS logo on Ades (soya milk drink) pack.

Time bound plan for Responsible Soy

What date did your organization start, or does it plan to start using or supporting RTRS soy via purchases? (including all supply chain options)

- Unilever began sourcing RTRS soy in 2011.

Does your organization expect to use 100% RTRS soy?

If so, by when?

- Unilever expects to source 100% RTRS soy for its soy sourcing from Latin America by 2020. Unilever sources significant volumes of soy from North America and has developed a sustainable soy program based on the Unilever Sustainable Agriculture Code (SAC).

What milestones has your organization defined for its responsible soy use?

Please state annual targets/strategies, including its 2015 target if applicable.


Please quantify your commitment or estimated purchase/use of Certified Responsible Soy in the table below

<table>
<thead>
<tr>
<th>(tonnes)</th>
<th>2015</th>
<th>2016</th>
<th>2017</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Segregated</td>
<td>Mass Balance</td>
<td>Credits</td>
</tr>
<tr>
<td>Direct use</td>
<td>20K tons est</td>
<td>~84K est</td>
<td>20K tons est</td>
</tr>
<tr>
<td>Indirect use</td>
<td>20K tons est</td>
<td>~84K est</td>
<td>20K tons est</td>
</tr>
<tr>
<td>TOTAL</td>
<td>20K tons est</td>
<td>~84K est</td>
<td>20K tons est</td>
</tr>
</tbody>
</table>

1 Where ‘soy’ is mentioned this refers to all products (beans, oil, meal, hulls, lecithin, derivatives, etc) and both direct and indirect use.
Other relevant information on this topic

Membership & Promotion
How did your organization provide information about its RTRS membership to internal and/or external audiences?

► We are very public about our participation within various forums (e.g. CGF).

How did your organization support or promote RTRS? E.g. what internal and external activities were organized?

► We are very public about our participation and participated in the RTRS EU/Brazil TF and within the CGF. We were the first company to use the RTRS logo to make a claim on pack (Ades).

Did the organization proactively encourage other companies (supplier, customer, and colleague) to support or become members of the RTRS? If so, please specify.

► Yes through participation in CGF, Brazil Tropical Forest Alliance, EU Tropical Forest Alliance.

Other relevant information on this topic

Other support activities
Did your organization provide support towards RTRS certification for producers, such as training, in producing countries? If so, please specify.

► Yes – we have an active programme with Aliança da Terra to build a RTRS physical supply in Brazil.

Did your organization raise/contribute funds in order to support capacity building and other activities? If so, please specify which organization were supported, the nature of the activities and the amount of funds that were contributed

► Unilever contributed 100,000 Euro to building RTRS physical supply in Brazil.

Did your organization participate in RTRS working groups or courses? If so, please specify.

►

Other relevant information on this topic

Other comments

►