FrieslandCampina.

Constituency: Industry, Trade & Finance

Date:

Primary contact responsible for the institutional commitment to RTRS (name, e-mail, phone number, office address)
Cees Lommers
Cees.lommers@frieslandcampina.com
0031582992658

FrieslandCampina, Stationsplein 7, 3818 LE AMERSFOORT, the Netherlands.

Person reporting (If different)

➔ n.a.

Please state what the main activities of your organization are, both overall and those specifically linked to soy production:

➔ Dairy Company, we using soy for our Feed company called NUTRIFEED

Please state in which regions the organization operates:

➔ The Netherlands.

Is the person reporting for the entire organization or a specific region? (please, state which one)

➔ Entire organization

What is the organization’s policy on soy please provide link if available www.Frieslandcampina.com

➔ FrieslandCampina is a strong proponent of buying sustainably produced raw materials, such as soy. For this reason, for some time now we have been working closely with other chain partners to help us achieve our aim of 100% sustainable soy

Operations related to soy

What is your organization’s annual soy footprint?
Please state direct use and indirect, in tonnes

➔ 11,000 Mt

Do you have a system for calculating your (direct and indirect) production, purchase, trade or use of soybeans or derivatives?

➔ n.a.

What is the total volume of your (direct) soy use (beans, meal, oil, hulls, lecithin, derivatives).
Please specify per category and specify the scope, where relevant (national/international, own brands/all brands, etc)

➔ all Soy flour

What is the total volume of your (indirect or embedded) soy use (beans, meal, oil, hulls, derivatives, e.g. in feed for animal products)
Please specify per category

➔ see above.
Other relevant information on this topic

Operations related to RTRS Soy

RTRS Certified Soy Purchased/used in 2018

<table>
<thead>
<tr>
<th>Segregated</th>
<th>Mass Balance</th>
<th>Credits</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td>11.000</td>
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</tbody>
</table>

Did you purchase this yourself directly or did your supplier do this? If your supplier did so, how did you specify and verify this?

Agent

What type of products do you use RTRS soy for? (Specify supply chain options), direct and indirect.

Super Hypro Soy.

Did your organization make any public claims related to the production, trade and purchase of RTRS soy? Please provide link.

No.

Other relevant information on this topic

n.a.

Time bound plan for Responsible Soy

What date did your organization start, or does it plan to start using or supporting RTRS soy via purchases? (including all supply chain options)

5 years ago?

Does your organization expect to use 100% RTRS soy? If so, by when?

we do already

What milestones has your organization defined for its responsible soy use? Please state annual targets/strategies, including its 2018 target if applicable

Please quantify your commitment or estimated purchase/use of Certified Responsible Soy in the table below

<table>
<thead>
<tr>
<th>(tonnes)</th>
<th>Segregated</th>
<th>Mass Balance</th>
<th>Credits</th>
<th>Segregated</th>
<th>Mass Balance</th>
<th>Credits</th>
<th>Segregated</th>
<th>Mass Balance</th>
<th>Credits</th>
</tr>
</thead>
<tbody>
<tr>
<td>Direct use</td>
<td>15.000</td>
<td>11.000</td>
<td></td>
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<td></td>
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</tr>
<tr>
<td>Indirect use</td>
<td>15.000</td>
<td>11.000</td>
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<tr>
<td>TOTAL</td>
<td>15.000</td>
<td>11.000</td>
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<td></td>
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</tr>
</tbody>
</table>

1 Where ‘soy’ is mentioned this refers to all products (beans, oil, meal, hulls, lecithin, derivatives, etc.) and both direct and indirect use.
MEMBER ANNUAL PUBLIC REPORT 2018

Other relevant information on this topic

Membership & Promotion

How did your organization provide information about its RTRS membership to internal and/or external audiences?

➔ n.a.

How did your organization support or promote RTRS?
E.g. what internal and external activities were organized?

➔ n.a.

Did the organization proactively encourage other companies (supplier, customer, and colleague) to support or become members of the RTRS?
If so, please specify.

➔ Through active participation in the Dutch Dairy Association (NZO)

Other relevant information on this topic

➔ n.a.

Other support activities

Did your organization provide support towards RTRS certification for producers, such as training, in producing countries?
If so, please specify.

➔ n.a.

Did your organization raise/contribute funds in order to support capacity building and other activities? If so, please specify which organization were supported, the nature of the activities and the amount of funds that were contributed

➔ n.a.

Did your organization participate in RTRS working groups or courses?
If so, please specify.

➔ n.a.

Other relevant information on this topic

➔ n.a.

Other comments

➔